

NEW MAGAZINE
Connecting our people
and our customers. **P2**

ROBOTICS
Six Years of Robotic
Cleaning **P3**

ACCREDITATIONS
Working towards
EvoVadis & Sedex. **P10**

TOUGH MUDDER
Helps us to raise 10k.
P9

FOCUS

CONNECTING OUR PEOPLE AND OUR CUSTOMERS

SPRING 2026: ISSUE 1



A VERY WARM WELCOME

INTRODUCING *FOCUS*, CONNECTING TEAMS ACROSS KILLIS

As Killis continues to grow, keeping everyone connected across the business becomes even more important. Earlier this year we introduced Focus internally as a way to share updates, ideas and progress across our teams.

It felt natural to extend that same approach to the people we work with every day. You — our customers and partners — play a huge role in shaping the direction we take. We have the pleasure of seeing first-hand how your operations continue to evolve, working alongside you through trials, deployments, training and more. This magazine is our way of sharing a little more of what's happening behind the scenes at Killis.

In this issue we highlight a milestone achievement in robotics within hospitality, introduce the latest addition to our robotics range, and share more about the service and support that sits behind our equipment in the field.

On a personal note, we'll soon be asking for your

feedback as part of a wider Killis initiative called Personal Best. This will be in the form of a short survey and we hope you'll take a few moments to share your honest thoughts. We're keen to hear your feedback, as it helps us understand what we're doing well and where we can improve.

Thank you for being part of the Killis growth plan — we hope you enjoy this edition and we look forward to sharing more with you in the future. ■



HOLLY GREENHALGH
Marketing Manager

Welcome	2
Six Years in Robotics	3
Service Growth	6
International Womens Day	8
Tough Mudder: £10k Target	9
Raising Standards	10
Personal Best	11
A Genius Update	12
Second-life Equipment	13
Offers	14

SIX YEARS IN ROBOTIC CLEANING

FROM EARLY TRIALS TO EVERYDAY OPERATIONS.

Not long ago, robotic cleaning was seen as a glimpse of the future — interesting technology, but not something many facilities expected to see operating in their buildings.

Robots are now working across offices, universities, retail environments, transport hubs and hotels, helping cleaning teams maintain large spaces more consistently and efficiently.

At Killis, we introduced robotic cleaning to the UK commercial market with the launch of the LionsBot LeoBot at the Natural History Museum on 20th February 2020. For those who were there—or part of those early days—robotics was still seen as experimental: something to aspire to, but not always a practical part of a cleaning programme.

Six years on and Killis has deployed more than **20,000 robotic machines into the market**, giving us a unique insight into how robotics can be successfully integrated into real-world facilities.

Facilities managers are no longer asking whether robotics works — they are asking how best to introduce it into their sites.

“When we first introduced robotics in 2020, many organisations were curious but cautious. Today the conversation is very different. Facilities teams have seen the technology working in real environments and are now looking at how it can support their teams and improve consistency across large spaces.”

TIBOR KILLI
MANAGING DIRECTOR, KILLIS

What Adoption Actually Looks Like

One of the key lessons from early robotics deployments is that successful adoption rarely begins with a complete overhaul of a cleaning operation. Most organisations start with a single, clearly defined task.

This might include:

- automating vacuuming across floors
- robotic scrubbers in large areas
- using robots to maintain between deep cleans



Robots take responsibility for large, repetitive floor areas while their human counterparts focus on tasks that require attention to detail, such as washrooms, touch points and high-traffic areas.

As teams become familiar with the technology, they gradually expand their use of robotics into other areas of the facility.



Lessons from Hospitality

The hospitality sector offers a good example of how robotics adoption can develop over time.

Travelodge was the first hotel groups to commit to robotics at scale, rolling out robotic vacuum cleaners across its entire UK estate of 579 hotels. Thousands of units were introduced to support housekeeping teams by automating routine room vacuuming, allowing staff to focus on preparing amenities and washrooms.

Introducing robotics across an entire estate was a significant step for both Travelodge and Killis. It demonstrated that automation could be integrated successfully into daily hotel operations while supporting people

rather than replacing them.

At Premier Inn, robotics has become an established part of hotel operations through a long-term partnership with Whitbread. Robotic vacuum cleaners are being introduced across hundreds of hotels, with more than 600 sites using the technology and over 8,000 units deployed to support daily cleaning operations.

These examples show how robotics often begins with a single goal, in these cases supporting low employment rates, before expanding giving operational streamlining.

Technology Has Matured Rapidly

Early robots proved that automated cleaning could work, but modern systems are far more capable. Today's machines are better at navigating complex environments, mapping spaces and operating safely around people and obstacles.

This progress means robotics is no longer viewed as a novelty. Instead, it has become a dependable tool within modern cleaning operations, particularly in environments where large floor areas require regular attention.

Deployment Still Matters

Even with improved technology, successful robotics adoption still depends on how the system is introduced and how it is supported afterwards.

At Killis, this is managed by a dedicated robotics team consisting of five specialist engineers and a coordinator focused entirely on robotic deployments and support. This type of dedicated operation is still relatively rare within the cleaning industry.

The team works closely with customers to ensure robots are properly deployed, with cleaning areas mapped and tested so the machines operate effectively in real environments.

**20,000 ROBOTIC
UNITS DEPLOYED
IN THE UK**

Routes are refined until the desired cleaning standard is consistently achieved.

Training is then provided so site teams can confidently manage the robots as part of their daily cleaning programme.

This structured approach to deployment and support has been a key factor in enabling robotics to be implemented successfully at scale.

The Next Stage of Robotic Cleaning

The upcoming launch of the LionsBot R5, expected in April 2026, represents the next stage in the development of robotic cleaning technology. The R5 introduces the next generation of autonomous cleaning systems. Giving you advanced automation for under £21k.

But the future of robotics within facilities management is not limited to indoor cleaning. We're expanding robotics to outdoor sweepers; listening to customer demands drives direction and this is the next stage for us.

Beyond cleaning, there is also growing potential for robotics to support other operational tasks within facilities. With years of experience deploying hard-working robots into demanding environments, we're well positioned to explore new applications as the technology continues to develop.

So six years after the first LeoBot deployments, robotics has moved from early experimentation to practical application. Robots are now working seamlessly alongside cleaning teams as part of everyday operations. With technology continuing to evolve and organisations gaining confidence in its capabilities, robotics is becoming an increasingly familiar part of the modern facilities landscape.

And for those beginning their robotics journey today, the opportunities for automation are only just starting. ■



**Download our
Robotics Brochure**



LIONSBOT

R5

Available for Demo

Contact Killis for your opportunity to demonstrate the brand new R5.

**UPGRADE
AND SAVE**



Upgrade your i-mop XL or Lite, 2014 onwards, and get a discount on the latest models.

£275 Off

an i-mop 40, when you trade in your i-mop XL

£125 Off

and i-mop 36, when you trade in your i-mop Lite

Terms apply. Contact Killis Ltd to learn more. E&OE.

SERVICE WHEN IT MATTERS

**DELIVERING CONSISTENT,
PRACTICAL SUPPORT
ACROSS THE UK**

When your equipment is running as it should, everything else tends to fall into place. When it isn't, you need support that's reliable, responsive and easy to deal with.

That's where our Service team comes in. Whether it's routine maintenance, an unexpected issue or longer-term support, the focus is always the same: keeping your operation moving with as little disruption as possible. It's not just about fixing problems when they happen, but helping to prevent them in the first place.



Behind every visit is a team of engineers who work with this equipment day in, day out. With

32 engineers based across the UK, we combine national coverage with local familiarity, so support is never far away. The team also regularly comes together to share what they're seeing in the field, so knowledge gained in one place benefits everyone.

For you, that means:

- Quicker fault diagnosis
- More consistent service
- Confidence that issues are handled properly



Getting it right first time

Speed matters, but so does getting things right first time. We know how frustrating repeat visits can be, which is why improving our first-time fix rate is a key focus. Currently, 94% of issues are resolved on the first visit, and we're continuing to build on that.

We're doing this by:

- Improving diagnostics before attending site
- Making sure engineers carry the right parts
- Using service data to identify patterns early

The aim is straightforward: resolve the issue properly, so you get back to what you need to do.

Of course, no two sites operate in quite the same way. Some customers need occasional support, while others prefer a more structured,

fully managed approach. Rather than applying a standard package, we work with you to shape a level of service that fits your operation.

This can include:

- Planned maintenance
- Agreed response times
- Support across multiple locations
- Clearer service reporting

Consistency is often what matters most—knowing who to call, what to expect, and that the service you receive will be the same across sites. Our approach is built around that: taking a longer-term view of equipment performance, focusing on prevention where possible, and keeping communication straightforward.

Improving how we support you

We're also making practical improvements behind the scenes. The introduction of our new service system, Joblogic, will help us:

- Schedule visits more efficiently
- Respond more quickly
- Keep you better informed
- Provide clearer, more transparent reporting

At its core, good service comes down to trust. Whether it's a routine visit or something more urgent, our aim is to be straightforward to work with and dependable when it matters—so you can focus on running your operation with confidence. ■



BECKY SMITH
Service & Hire Manager



INTERNATIONAL WOMENS DAY

A PERSPECTIVE FROM A GROWING BUSINESS

International Women's Day can sometimes feel a bit uncomfortable.

Spend five minutes online and you'll see plenty of women, and men, rolling their eyes at it. It is not hard to understand why. A social media post here, a well-meaning message there, and suddenly the conversation fills with: "Why isn't there a men's day?" or "It's a man's day every other day."

But in industries like ours, the conversation is worth having, not because the day itself is especially powerful, but because it can shine a light on questions we do not always stop to ask.

Hospitality and cleaning are full of women. Walk

through almost any hotel, hospital or public venue early in the morning, and you will see that many of the people keeping things clean are women. Walk into leadership meetings, supplier presentations or decision-making rooms, and the picture often looks different.

That does not automatically mean something is wrong. Not everyone wants the same kind of role, and representation for its own sake is not the answer either. Giving someone a position simply because she is a woman does not solve anything.

The more useful question is whether women who do want to progress, influence decisions and take on leadership are genuinely able to do so. *CONT...*



That is where this moves beyond a calendar moment. Fairness is not about making the numbers look right for one day. We did that a long time ago. It is about making sure opportunity is real.

As we grow, that matters more. Frameworks like EcoVadis, SMETA and B Corp do not just look at what a company says. They look at how people are recruited, developed and given opportunities to progress across the organisation.

In our industry especially, that should give us pause. Women have long been central to the work itself. The challenge is not proving that women are part of the business. It is asking whether the women who want a greater hand in shaping that business can see a credible route to doing so. That is where International Women’s Day becomes useful. Not as a token gesture, but as a prompt to look honestly at whether ambition is being met with opportunity.

For all of us at Killis, women and men alike, that is surely the real point: supporting one another to be the best we can in the roles we choose, and making sure the opportunity to grow is genuinely there for those who want it. ■

Donate Here



TOUGH MUDDER £10K TARGET

This July, nine members of the Killis team will be taking on the Tough Mudder in support of **Sheffield Children’s Hospital**.

At 15k distance and 30 obstacles it's a huge test of teamwork, determination and endurance, but one the team are proud to take on for such an important cause. Training is well underway as they prepare to tackle the course on the 29th July in Skipton.

The team are aiming to raise £5,000 between them, and Killis will match every pound raised up to £5,000, helping us reach an incredible total target of **£10,000**.

We would love our customers and suppliers to get behind them and help make a real difference. *Every donation*, large or small, will support the amazing work carried out by Sheffield Children’s Hospital. ■

RAISING THE STANDARDS

SUSTAINABILITY ACCREDITATION TO SUPPORT BIGGER OPPORTUNITIES

As more of our customers continue to strengthen their sustainability commitments, we know it is important that we do the same. That means not only improving how we work as a business, but also giving customers confidence that the suppliers they choose are meeting recognised standards.

That is why we are working towards Sedex and EcoVadis accreditation.

EcoVadis is a globally recognised framework that assesses businesses on environmental, social, ethical and governance performance. For customers, it provides reassurance that the companies they work with are being measured against clear standards and are committed to responsible, sustainable business practice.

This matters increasingly as our customers look for trusted supply partners who can support their own compliance, procurement and sustainability goals with real evidence, not just good intentions.

We have already taken important steps on this journey, including achieving **ISO 9001** in 2021 and **ISO 14001** in 2024. Our next milestones are Sedex and EcoVadis, which will help us build on that progress and further strengthen the way we support

our customers.

As part of the process, we have applied for a Sedex-SMETA audit to help prepare for our EcoVadis submission and ensure the right foundations are in place. Once submitted, EcoVadis will assess our performance and award a rating based on the strength of our approach.

We are aiming to secure these accreditations this year. For us, this is about more than meeting requirements. It is about continuing to raise standards, strengthening trust, and making sure we are well placed to support our customers as expectations continue to evolve. ■



IAIN HENDRY
Special Projects
Manager



PERSONAL BEST: LISTEN, LEARN, IMPROVE

At Killis, we believe that the best way to improve what we do is to listen — not just internally, but to the people who work with us every day.

That thinking sits behind Personal Best, an initiative focused on continually raising our standards across the business. It started as a way to better understand how our teams experience working here, using regular pulse surveys to highlight what's working well and where we can do better.

But the most important perspective is yours.

As a customer, your experience of our service, support and equipment is what truly defines how well we are performing. That's why we are now extending Personal Best beyond our internal teams and opening it up to customer feedback.

Over the coming months, we'll be inviting you to share your honest views — what we're doing well, where we can improve, and what matters most to you in your day-to-day operations. This isn't about box-ticking or surface-level feedback. It's about building a clearer picture of how we can support you more effectively.

Alongside this, we continue to recognise and

encourage individuals across our business who go above and beyond in supporting customers and each other to do a great job. Our monthly Personal Best awards celebrate those moments where service, responsiveness or problem-solving makes a real difference.

For us, Personal Best isn't a one-off initiative. It's an ongoing commitment to listen, learn and improve — with your input, you help shape what comes next. ■



TIM BROOKE
Commercial
Director

A BRAND BROUGHT TO LIFE

Genius didn't start with a single product. It started with a number of threads. About two years ago, we began developing what would become Genius—not as a fixed plan, but as ideas taking shape at the same time. Work was already underway across different areas: a new chemical range, the continued rollout of Swift robotic cleaning machines, and the expansion of the Max scrubber dryer and sweeper range.

Individually, each of these made sense, and over time, it became clear they were all moving in the same direction; to create a cleaning solution shaped by over 60 years of industry knowledge, but grounded in what customers actually need today. Not what works on paper, and not what manufacturers assume will sell, but what genuinely works in real environments, day in and day out.

The chemical range, now known as Revive, became a key part of that thinking. Launching this summer, Revive is plant-based but built with powerful core active ingredients, designed to deliver consistent results across commercial environments.

At the same time, Swift and Max were already proving themselves in the market, with thousands of machines deployed across the UK. That real-world experience has helped shape how the wider range has developed.

As these strands came together, the bigger picture

became clear. Cleaning isn't one product—it's a system. Rather than treating each category in isolation, we brought everything together into a more cohesive, practical offer.

From there, Genius evolved into a complete equipment and consumables solution. That same thinking extended into vacuums and extractors, trolley systems, and paper and dispenser solutions—each designed to work together.



Today, Genius brings together six distinct ranges: Sprint, Max, Revive, Swift, Modu and Satino. Together, they form a joined-up approach to cleaning—supporting consistency, efficiency, and ease of use across commercial environments.

The journey has been shaped by continuous testing, feedback, and refinement. Supplier visits, product trials, and input from both customers and internal teams have all played a role in ensuring the range reflects real-world use. Working with carefully selected manufacturing partners, the focus has been on delivering performance, reliability, and cost-effective use in operation.

With pilot studies underway this summer and internal training penciled in, we are excited to rollout the full Genius range throughout 2026. ■



SECOND-LIFE SPOTLIGHT

All available on our eBay store

01 Bissell CrossWave



A selection of ex-operation Bissell CrossWave's: a multi-surface cleaning machine that vacuums, washes and dries floors simultaneously, ideal for quick and efficient cleaning of hard floors and rugs

02 RoboBuddi, Robotic Vacuum



Surplus stock RoboBuddi robotic vacuums. Brand new units bought for a cancelled contract. This intelligent 2-in-1 vacuum, and mop is simple to use, with smart navigation. Multi-cleaning modes and App as standard.

Our eBay Store

SECOND-LIFE EQUIPMENT

Waste and waste management is a major consideration for any business. Spend any time walking around a facility that sells, stocks and services equipment, and you will soon come across ex-demo, end-of-line and surplus products. It is a normal part of operations, but one that needs to be managed responsibly.

Simply throwing everything away is not an option. It runs against our commitment to operate more responsibly as a business and the wider standards we are working towards, including EcoVadis accreditation. So, what do we do with surplus equipment?

First, anything that has genuinely reached the end of its life is handled through licensed waste services, ensuring it is recycled or disposed of responsibly.

Where parts are still in excellent condition, they are reused

to help keep equipment in the field running day to day. In most cases, this supports our own demo fleet and hire fleet. It is a practical circular approach that helps extend the life of equipment and reduce unnecessary waste.

Any machines that can be refurbished for resale are repaired, tested and cleaned by our Service department.

These are then listed on eBay through the certified refurbishment programme.

This creates a valuable opportunity for customers to buy end-of-line and ex-demo equipment at more favourable prices, which can be especially useful for those working within tighter budgets.

Because sometimes the right choice is not something brand new. It is something reliable, fit for purpose and ready for the job, with the trusted approval of one of our engineers. ■

LAUNCH SPECIALS



Genius Sprint WV1

15 L tub vacuum, with unique water filtration system for an exceptionally hygienic clean.

**Introductory Price
£179.50**



Genius Sprint UV6

Twin brush roller, battery sweeper. Powerful pickup of small debris. Great in noise sensitive areas

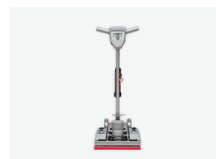
**Introductory Price
£695.00**

A handpicked selection of ex-demo, end-of-line and new equipment, giving you access to quality machines at attractive prices.

Order through your account rep, call **0114 269 86 86**, or email **sales@killis.co.uk**.

Offer on ex-demo and end-of-line equipment until stocks last. All Launch product offers available until Friday 1st May 2026.

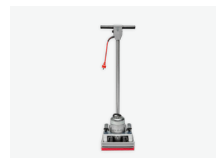
END OF LINE DEALS



Excentr 40-25B

End-of-line stock. Brand new. Great for deep cleaning. Battery machine.

Was £3894.07, **Now £2,650**



Excentr 30-20+

End-of-line stock. Brand new. Great for deep cleaning. Mains powered

Was £2239.10, **Now £1,795**



Waterking XL

End-of-line stock. Brand new. 45 L wet and dry vacuum.

Was £415.40, **Now £350**

ROBOTICS OFFERS



Nexaro NR1700

Condition: New

RRP £2,990.90 | Special **£2,150.00**

Or lease over 3 years for £101.23 p/m which includes an all inclusive premium service package.



i-walk, with i-mop XL Plus

Condition: New

RRP £11,750.00 | Special **£9,995.00**

Or lease over 3 years for £383.17 p/m which includes an all inclusive premium service package.

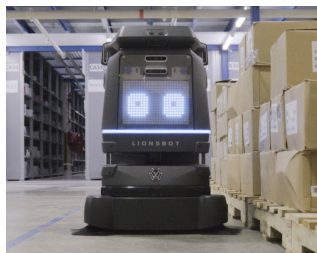


LionsBot R3 Scrub

Condition: Re-built, Engineer Approved

Was £16,500.00 | Now **£5,950.00**

Or lease over 3 years for £350.70 p/m which includes an all inclusive premium service package.



LionsBot R3 Scrub Pro (latest spec)

Condition: Ex-demo, Engineer Approved

Was £23,213.29 | Now **£11,500.00**

Or lease over 3 years for £522.75 p/m which includes an all inclusive premium service package.



LionsBot R3 Vacuum

Condition: Ex-demo, Engineer Approved

Was £14,999.00 | Now **£8,995.00**

Or lease over 3 years for £391.34 p/m which includes an all inclusive premium service package.



SERIOUS KIT FOR OUTDOOR CLEANING

Sweepers, pressure washers, graffiti and gum removal. Talk to us about supporting your outdoor cleaning. Quality and expertise since 1964.

KILLIS