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FOCUS

CONNECTING OUR PEOPLE AND OUR CUSTOMERS

SPRING 2026: ISSUE 2



A VERY WARM WELCOME

GROWTH, INNOVATION AND THE PEOPLE DRIVING US FORWARD.

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This month marks an exciting step forward for the business, with the major announcement of the acquisition of Amtech UK. More on this is detailed by our Senior Leadership Team (SLT) on the next page. This milestone reflects the direction of travel for Killis and the company's continued growth.

We also share a range of developments from across the business. From the continued evolution of the Genius brand and expanding product ranges, to recognition through the Green World Awards, the interest in the LionsBot R5 and the ongoing impact of our Personal Best programme, there's plenty of positives to highlight.

Its also been a particularly active period across our operations, with large customer roll-outs taking place simultaneously. As demand continues to grow across both traditional cleaning solutions and robotics, we remain focused on delivering the service, support and expertise you rely on.

Alongside the operational updates, this issue also

offers a closer look at the people and values behind the business. Whether through innovation, service, sustainability, or community involvement, it's the collective contribution of our teams that continues to shape how we work with customers across the UK.

As always, thank you for taking the time to read Focus. We hope this edition provides you with useful insights into the developments, people, and partnerships driving Killis forward.



HOLLY GREENHALGH
Marketing Manager

AMTECH ACQUISITION & SCOTLAND EXPANSION

May marks several important milestones in Killis' continued growth. The first major development sees Killis complete the acquisition of Amtech UK, based in Burgess Hill, West Sussex.

Completed over the Easter period, the move represents an important strategic step for Killis, expanding our presence in the south and strengthening our capabilities across logistics, technical support, training and service delivery.

Amtech has built a highly respected reputation within the cleaning industry, supported by an experienced team and long-standing customer relationships that closely align with the values we hold at Killis. Their expertise in the supply, servicing and support of cleaning equipment complements our existing operations and further strengthens the national infrastructure behind the business.

Just as importantly, it brings together two businesses with a shared focus on service quality,



technical knowledge and long-term customer relationships.

The second major development for Killis is the announcement of a brand-new location in Scotland, based in Dundee and to be headed by Stuart Mackay, as Regional Director.

This new site will feature a Genius Hub and Experience Centre, further strengthening our commitment to innovation and customer service in Scotland.

Stuart will focus on developing the brand-new Killis division in Scotland, nurturing existing client relationships, and bringing his drive and expertise to support growth in this key region.

A highly respected leader in the Scottish cleaning industry, Stuart brings 20 years of sales experience, including a decade dedicated specifically to the cleaning sector. His proven track record positions him perfectly to drive the success of our new division.



Stuart is well-known to many in the cleaning industry and brings incredible drive, passion and knowledge to a fresh new challenge for Killis.

Stuart said, “Having worked with the Killis family for several years, I’m excited to lead the next stage of growth for the Scottish market and support Killis as it expands and develops new opportunities. This is a particularly exciting time with the LionsBot R5 setting a new standard in robotics, alongside the launch of the Genius brand.”

For customers, this expansion into Scotland and the acquisition of Amtech bring several long-term benefits:

- Increased regional coverage,
- Additional engineering and service resource,
- Expanded operational capability and,
- Improved expertise.

All with the aim of delivering a more consistent experience nationwide.

As we get these two locations up to full speed, we reflect on our history. Growth and progression have always been part of the Killis story. The opening of the Handsworth site in the 1980s marked a defining moment for the business, laying the foundations for

decades of development. The addition of Amtech reflects that same ambition today — continuing to invest in the future while remaining focused on the reliability, expertise and support our customers depend on.

Alongside this expansion, we continue to invest heavily behind the scenes in both operational infrastructure and service technology, ensuring the business remains scalable, efficient and ready to support increasing demand across traditional cleaning solutions and robotics. With several major customer roll-outs and deployments currently underway nationwide, it is an exciting period for the business and one that reinforces the continued momentum behind Killis. ■

Donate on Just Giving



TOUGH MUDDER UPDATE

Fundraising is well underway in support of **Sheffield Children's Hospital**. We're a fifth of the way to our £5,000 target; a big thank you to those of you who have donated to date.

Harriet Keynes dropped by from Sheffield Children's Hospital Charity to support us with training tops for our Tough Mudder challenge.

You're not going to miss the 10 of us as we hurtle over 30 obstacles and 15 km in these beauties!

If you haven't already donated, please show your support for this incredible charity [HERE](#). Remember, Killis will match like for like up to £5,000, meaning our potential donation is a whopping £10,000. ■

OUR PEOPLE, LOCAL IMPACT

Recently, we had the opportunity to support the **S12 Community Pantry** with donations of food, clothing and essential sanitary products collected by colleagues across the business.

Run by a dedicated team of volunteers, the pantry provides an invaluable service to the local community. It offers support to anyone who may need it, whether that's access to fresh food, hot meals and drinks, or wider practical assistance.

Alongside food parcels and produce, the pantry also helps connect people with important local services, including housing support, Citizens Advice sessions, local councillors and digital banking assistance.

Spending time with the team and seeing the impact of their work first-hand was a powerful reminder of how meaningful community support is. ■



ROBOTICS DRIVING FORWARD

Over the past two months, our Robotics team has been rapidly delivering demonstrations of the R5 across the UK, working closely with a number of leading national service providers and large FM organisations to showcase the benefits of autonomous cleaning technology in live operational environments.

Alongside on-site demonstrations, we have also welcomed both existing and prospective customers to our showroom. These sessions have provided valuable opportunities to explore the latest developments in robotics technology, discuss operational challenges, and demonstrate how solutions such as the R5 can support greater efficiency, consistency, and productivity across a range of environments.

We are also continuing conversations with several major retail organisations. These discussions reflect the increasing demand for intelligent cleaning solutions capable of supporting high-footfall, fast-paced environments.

Market response to the R5 has been extremely positive, with strong levels of interest generated through demonstrations and early engagement activity. The feedback received so far has reinforced confidence in the solution and the role robotics can play in supporting future cleaning operations.

In addition, our robotics technology partner recently visited the UK to deliver a comprehensive programme of technical and sales training, ensuring our teams continue to provide the highest levels



of support and expertise to customers exploring robotic solutions.

It has been an exceptionally busy period for the team, with multiple demonstrations taking place each day across locations nationwide. The level of planning and coordination involved has been significant, and we would like to thank everyone involved for their continued professionalism, commitment and support throughout such a demanding and exciting period. ■



CHRIS BURDON
Robotics Manager

PEOPLE HIGHLIGHT

Highlighting and supporting causes that matter to our colleagues remains an important part of our culture at Killis, particularly when those causes help drive awareness, support wellbeing and create meaningful conversations across our communities.

ANDYSMANCLUB, a UK-wide men's mental health charity founded in memory of Andrew Roberts, who sadly took his own life at the age of 23.



Created by Andy's family, the organisation was established to tackle the stigma surrounding men's mental health and provide a safe, judgement-free environment where men can speak openly about their experiences.

What began as a single support group has since grown into a nationwide movement supporting thousands of men across the UK. The charity continues to play an important role in raising awareness around mental health, particularly as male suicide remains one of the leading causes of death for men under 54 in the UK.

Charles recently shared his own experience of attending ANDYSMANCLUB and the positive impact it has had on his wellbeing:

"Last year, I went through a difficult period with my mental health and was encouraged to attend ANDYSMANCLUB. I've never been someone who finds it easy to open up, so taking that first step was

difficult, but it's been one of the best decisions I've made. Being able to speak openly with people who understand, without judgement, has made a huge difference. Whether it's sharing experiences, listening to others or simply having a place to talk, the support has been invaluable. Because of the impact it's had on me personally, I decided to become a facilitator for my local group earlier this year."

ANDYSMANCLUB groups take place every Monday evening (excluding bank holidays) from 7pm–9pm at locations across the UK, providing a welcoming and informal space for men aged 18 and over. Creating supportive environments, encouraging open conversation and improving awareness around mental health are increasingly important across both workplaces and communities.

If you or someone you know may benefit from support, you can find your nearest group via the ANDYSMANCLUB website. For wider mental health services, including support available for women, Hub of Hope also provides access to a broad range of organisations and resources. ■



CHARLES WORRALL
Warranties and
Returns Co-Ordinator



YOUR POINT OF VIEW

The best way to improve is by listening to our customers. That's why, from mid-June, we'll be inviting you to take part in our Personal Best customer feedback initiative.

This ongoing programme is designed to help us better understand where we're performing well, where we can improve and how we continue delivering the highest levels of service and support.

We'll ask you to provide honest feedback across key areas of the business, including:

- customer service,
- engineer support,
- delivery experience and
- overall ease of working with Killis.

Alongside scored questions, customers will also have the opportunity to share open feedback.

Continuous improvement

Importantly, Personal Best is not intended to be a one-off exercise. It forms part of a wider commitment to continuous improvement, self-reflection and accountability across the business. By actively listening to our customers on a regular basis, we can make more informed decisions,

strengthen our service offering and ensure we continue evolving alongside customer expectations.

The benefit to you

Every person that participates will be entered into a draw for a chance to win one of two **£500 charity donations**. The funding is intended to support wonderful causes and organisations that matter to you. Whether that's a food bank, Scouts or Brownies group, school PTA, local sports team, refuge or community project... the choice is yours. The aim is simple: to ensure the initiative creates a positive impact beyond the workplace and directly supports the communities that we all operate in.

Look out for our survey links; we hope you get involved. ■



TIM BROOKE
Commercial
Director



GREEN WORLD AWARD WINNERS

In April, Killis was proud to receive a Silver Award at the prestigious Green World Awards in the Fuel, Power and Energy Sustainability category, recognising the environmental impact of the Tersano Lotus Pro.

Presented at Cardiff Castle, the award highlights organisations demonstrating innovation and environmental best practice across a range of industries and international markets. Recognition at this level reflects the growing importance of sustainable operational solutions and the role businesses can play in reducing environmental impact across everyday activities.

The award specifically acknowledges the benefits of the Tersano Lotus Pro system, which uses stabilised aqueous ozone to enable effective cleaning with tap water. By lowering chemical consumption, reducing single-use packaging waste and supporting more sustainable

cleaning practices, the system helps organisations progress towards their wider ESG and sustainability objectives without compromising operational performance.

As sustainability expectations continue to evolve across the facilities management and cleaning sectors, businesses are increasingly seeking practical solutions that support both environmental responsibility and operational efficiency.

Innovations such as Lotus Pro demonstrate how technology can contribute to safer, greener and more resource-conscious workplaces.

This recognition also supports Killis' wider environmental strategy and ongoing commitment to responsible business practices, including continued progress towards globally recognised sustainability accreditations such as EcoVadis. ■





Genius®



PRODUCTS EN-ROUTE & PILOTS

There has been significant progress across the Genius project in recent months, with several key developments bringing the brand much closer to full launch and reinforcing our long-term commitment to delivering high-quality, practical solutions for customers across the cleaning industry.

One of the most important milestones has been the

production of the new Revive chemical range, with the arrival of over 100 pallets. This marks a major step forward for the project and represents the culmination of extensive development, testing and collaboration across multiple areas of the business.

Alongside the chemical range, development continues across the wider Genius brand portfolio. Production is now underway for the new microfibre range following recent supplier visits and final specification approval, while our partnership with Nefel introduces a premium range of Italian hand soaps, shampoos and shower gels, all available now.

Every stage of the project has been shaped through close collaboration between departments, suppliers and operational teams to ensure the products being introduced are not only high quality, but also genuinely suited to customer requirements



and working environments.

Looking ahead, several exciting opportunities are already emerging. The Genius range is set to begin an initial pilot programme within the care sector, across two sites forming part of a wider multi-site estate. The trial represents an important opportunity to demonstrate how the range can support consistency, efficiency and service standards within large operational environments.

At the same time, preparations continue internally to support the wider rollout of the brand. A company-wide training programme is currently being developed to ensure teams across the business are fully equipped to support customers with product knowledge, guidance and recommendations.

Development is also underway on a dedicated

Genius website, which will provide customers with access to product information, resources and supporting materials ahead of its planned launch later this year.

While there is still more to come, the progress already made reflects the scale of investment, collaboration and planning behind the Genius project. What began as an idea is rapidly becoming a fully developed brand designed to support customers with a broader range of innovative, practical and high-performing cleaning solutions. ■

UPGRADE
AND SAVE



Upgrade your i-mop XL or Lite, 2014 onwards, and get a discount on the latest models.

£275 Off

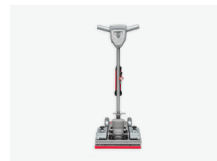
an i-mop 40, when you trade in your i-mop XL

£125 Off

an i-mop 36, when you trade in your i-mop Lite

Terms apply. Contact Killis Ltd to learn more. E&OE.

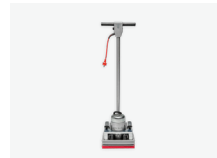
END OF LINE DEALS



Excentr 40-25B

End-of-line stock. Brand new. Great for deep cleaning. Battery machine.

Was £3894.07, **Now £2,650**



Excentr 30-20+

End-of-line stock. Brand new. Great for deep cleaning. Mains powered

Was £2239.10, **Now £1,795**



Waterking XL

End-of-line stock. Brand new. 45 L wet and dry vacuum.

Was £415.40, **Now £350**

A handpicked selection of ex-demo, end-of-line and new equipment, giving you access to quality machines at attractive prices.

Order through your account rep, or contact sales on:

- **0114 269 86 86**
- **sales@killis.co.uk**

Offer on ex-demo and end-of-line equipment until stocks last.

ROBOTICS OFFERS



Nexaro NR1700

Condition: New

RRP £2,990.90 | Special **£2,150.00**

Or lease over 3 years for £101.23 p/m which includes an all inclusive premium service package.



i-walk, with i-mop XL Plus

Condition: New

RRP £11,750.00 | Special **£9,995.00**

Or lease over 3 years for £383.17 p/m which includes an all inclusive premium service package.

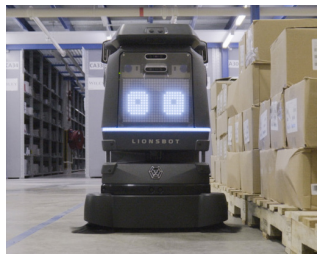


LionsBot R3 Scrub

Condition: Re-built, Engineer Approved

Was £16,500.00 | Now **£5,950.00**

Or lease over 3 years for £350.70 p/m which includes an all inclusive premium service package.



LionsBot R3 Scrub Pro (latest spec)

Condition: Ex-demo, Engineer Approved

Was £23,213.29 | Now **£11,500.00**

Or lease over 3 years for £522.75 p/m which includes an all inclusive premium service package.



LionsBot R3 Vacuum

Condition: Ex-demo, Engineer Approved

Was £14,999.00 | Now **£8,995.00**

Or lease over 3 years for £391.34 p/m which includes an all inclusive premium service package.